

# Company Overview

**FEBRUARY 2025** 

Nasdaq: BNRG





## Disclaimer

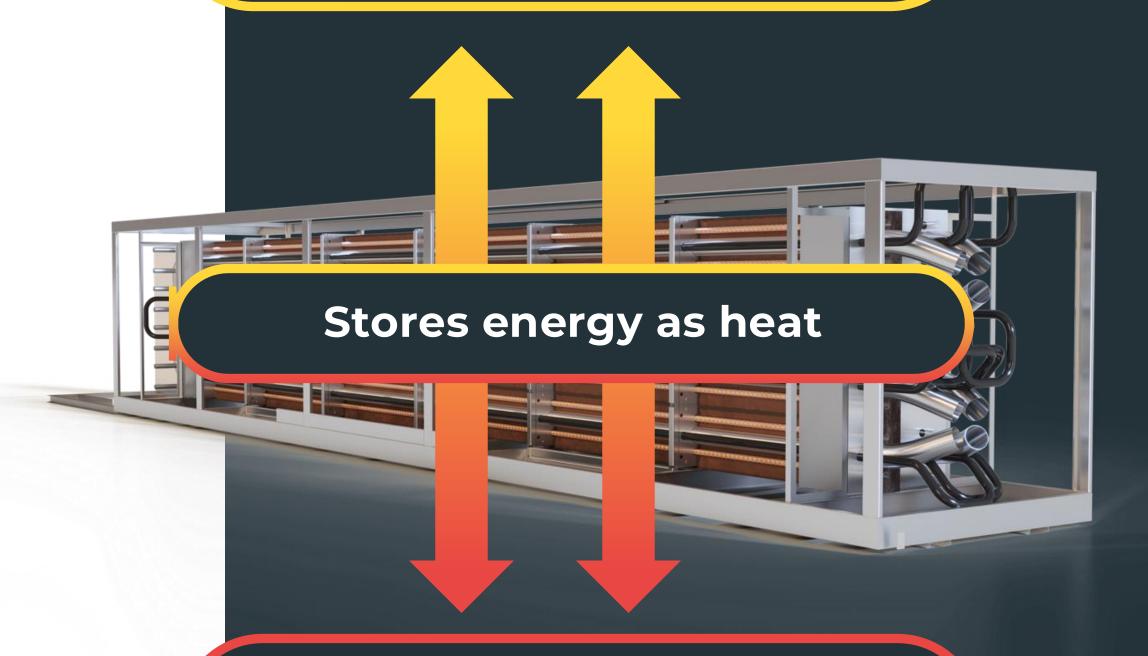
This presentation of Brenmiller Energy Ltd. (the "Company", "Brenmiller" or "Brenmiller Energy"), any oral presentation of the information contained in this presentation and any question-and-answer session that may follow contain "forward-looking statements" within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 and other federal securities laws. Statements that are not statements of historical fact may be deemed to be forward-looking statements. For example, the Company is using forward-looking statements in this presentation when it discusses: that the Company's serviceable available market potential exceeds 3,000 TWh (\$155B), that the company will play a leading role in the Electrothermal Energy Storage market with over 100 MWh of capacity built or in progress, 4 GWh manufacturing capacity; benefits of the Company's technology to current and future customers, future revenues from the Company's ongoing projects, 2025 growth projections which are based on \$10M pipeline; above \$200M Europe commercial opportunities, Brenmiller Energy U.S. future pipeline growth, future grant opportunities, the Company's \$200M in potential production capacity annually. Without limiting the generality of the foregoing, words such as "plan," "project," "potential," "seek," "target," "may," "will," "expect," "believe," "anticipate," "intend," "could," "estimate" or "continue" are intended to identify forward-looking statements. Readers are cautioned that certain important factors may affect the Company's actual results and could cause such results to differ materially from any forward-looking statements that may be made in this presentation. Factors that may affect the Company's results include, but are not limited to, the Company's planned level of revenues, capital expenditures and research, development and engineering expenses, the demand for and market acceptance of its products, impact of competitive products and prices, product development, commercialization or technological difficulties, the success or failure of negotiations and trade, legal, social and economic risks, the risks associated with the adequacy of existing cash resources, and political, economic and military instability in the Middle East, specifically in Israel. The forward-looking statements contained or implied in this presentation are subject to other risks and uncertainties, many of which are beyond the control of the Company, including those set forth in the Risk Factors section of the Company's Annual Report on Form 20-F for the year ended December 31, 2023 filed with the Securities and Exchange Commission's on March 18, 2024, which is available on the SEC's website, www.sec.gov. The information in this presentation, any oral presentation of it and any question-and-answer session that may follow does not constitute or form part of and should not be construed as an offer or the solicitation of an offer to subscribe for or purchase securities of the Company, and nothing contained herein or therein shall form the basis of or be relied on in connection with any contract or commitment whatsoever.

No representation, warranty or undertaking, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information or the opinions contained herein. The information herein has not been independently verified and will not be updated. The information, including but not limited to forward-looking statements, applies only as of the date of this document and is not intended to give any assurances as to future results. The Company expressly disclaims any obligation or undertaking to disseminate any updates or revisions to the Information, including any financial data or forward-looking statements, and, except as required by law, will not publicly release any revisions it may make to the information that may result from any change in the Company's expectations, any change in events, conditions or circumstances on which these forward-looking statements are based, or other events or circumstances arising after the date of this presentation. Market data used in the information contained herein not attributed to a specific source are estimates of the Company and have not been independently verified.

# Key Company Highlights

- \$155B market opportunity 25% of global energy demand accounts for industrial heat. for the Electrothermal Energy Storage (ETES) market in Europe and the U.S. equivalent to 3,100 TWh;\*
- ETES (Heat Batteries) fill the gap They solve the variability between renewable energy supply and industrial heat demand;
- 250%+ difference between average and off-peak
   electricity costs Driven by renewable energy adoption;
- Brenmiller is already generating revenue well-positioned to play a leading role in the ETES market with over 100 MWh of capacity built or in progress.

ETES charges when power prices are cheapest



Supplies zero emission industrial heat demand







# Net-Zero within Reach

Industrial heat accounts for 25% of global emissions\*











#### **PILOTS:**





CUMULATIVE PROJECTS TO DATE:

103 MWh

#### **COMMERCIAL PROJECTS:**

**ppf.** | Hungarian pet food manufacturer

★ Heineken | Tempo Israeli beverage manufacturer

Edit Wolfson Medical Center

Israeli Medical Center

# MANUFACTURING CAPACITY (AT FULL SCALE):

4 GWh

#### **EMPLOYEES:**

54

(As of February 2025)



- European Commission Seal of Excellence for Horizon 2020 Project
- **BIRD Energy –** Approval for U.S.-Israel Clean Energy Project
- TIME Magazine Best Inventions of 2023
- BloombergNEF BNEF Pioneers 2024 Finalist
- European Investment Bank Innovation Champion
- Edison Awards 2025 Finalist



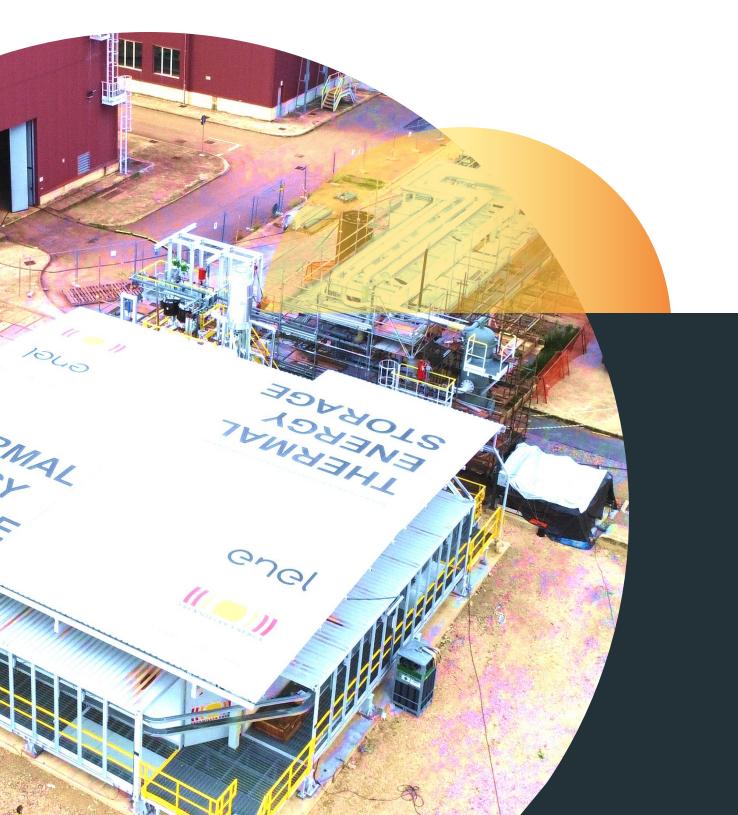












#### **LEADERSHIP**

## Management Team



AVI BRENMILLER

Chairman & CEO



DORON BRENMILLER

Director & CBO



NIR BRENMILLER

Director & COO



OFIR ZIMMERMAN

CFO



GILAD
WALKER
Chief Growth

Officer

#### **Partners**



Distributor in the Northeast U.S.

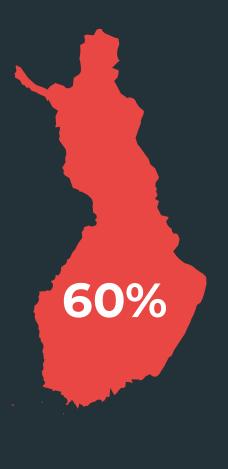


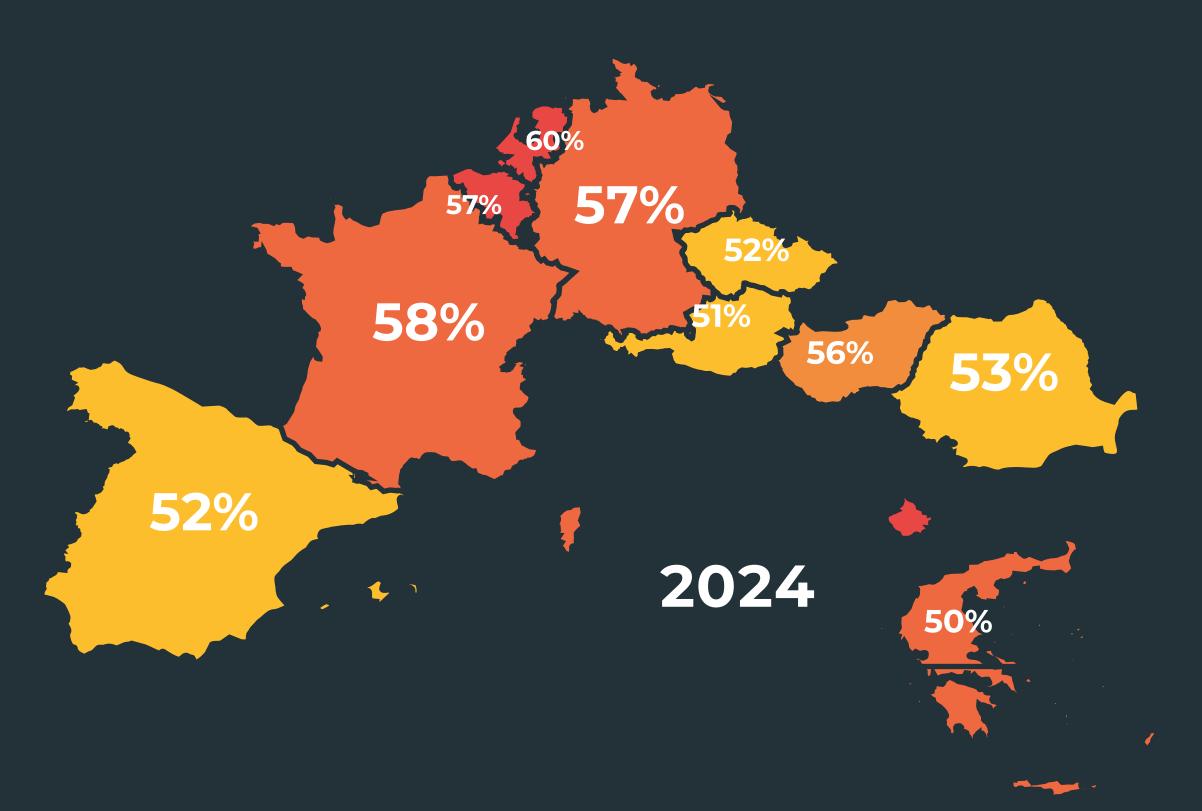


International developers of renewable energy projects



Off-peak energy is 50% cheaper than the daily average





# > 50%+ Saving with stored off-peak energy

- REDUCES ENERGY COST VOLATILITY
- INCREASE IN RENEWABLE ENERGY INTEGRATION
- NEGATIVE PRICES OF ELECTRICITY IS INCREASING EVERY YEAR



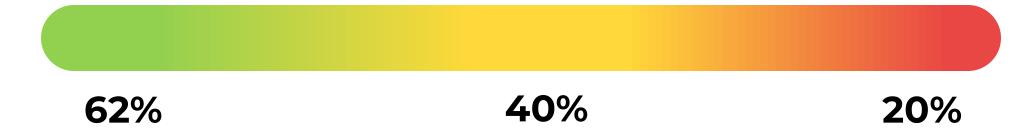
## Renewable Energy Penetration Drives Off-Peak Electricity Significantly Lower in Most European Countries

	AUST	BELG	CZEC	DEN	FIN	FRAN	GER	GRC	HUNG	ITLY	NETH	NORW	POL	ROM	SPN	SWDN	SWTZ
2020	35%	<b>39</b> %	36%	48%	60%	35%	44%	31%	36%	28%	<b>37</b> %	16%	22%	<b>37</b> %	22%	49%	28%
2021	30%	33%	33%	36%	48%	30%	36%	28%	33%	20%	33%	18%	24%	38%	20%	42%	23%
2022	32%	33%	30%	35%	61%	25%	37%	29%	30%	21%	35%	21%	30%	35%	22%	60%	20%
2023	36%	38%	36%	43%	54%	35%	45%	37%	38%	23%	46%	25%	26%	45%	34%	<b>47</b> %	25%
2024	<b>51</b> %	58%	<b>52</b> %	54%	60%	58%	<b>57</b> %	50%	56%	24%	<b>62</b> %	29%	43%	53%	<b>52</b> %	48%	<b>42</b> %

#### **KEY INSIGHTS**

- Renewable adoption drives greater peak-to-off-peak price gaps.
- Peak-to-off-peak variability is a sustained trend.
- Green marks the largest price gaps and most attractive markets.

Heat map of yearly gaps between lowest 4-hour prices and 24-hour average prices by country.

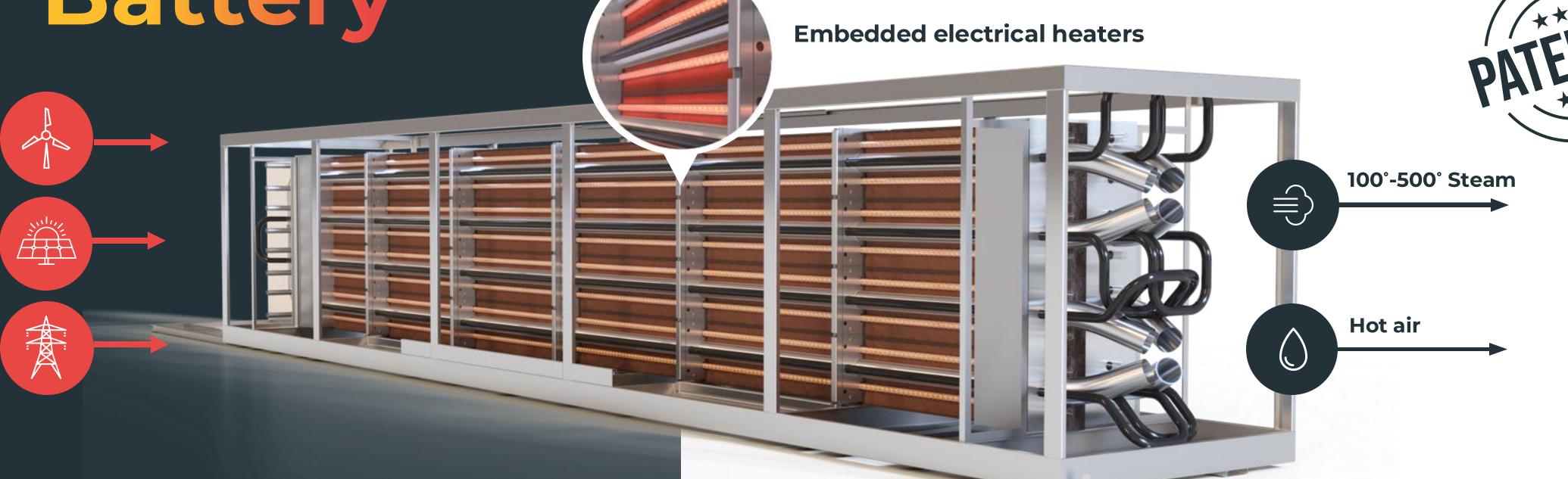




**PRODUCT** 

# bGen<sup>TM</sup> Zero Heat Battery

- Delivers energy as heat, tailored for industrial applications.
- Stores excess energy during off-peak hours and supplies it during peak demand at a fraction of the cost.
- Power to Heat: Electrification of heat for zero-carbon steam.















# Technology: Turning Rocks Into Heat Batteries





Rocks are crushed to small bits



Thin metal cells ("bCells") are filled with the crushed rocks



bCells are stacked into 12 meter modules



Modules are assembled on-site to a structure



Electrical heaters are embedded



Structure is insulated and connected to plant



# - Case Study:



#### **CUSTOMER PROFILE**

- European private-label pet food producer supplying 35+ countries.
- 12 production facilities producing 700,000+ tons of pet food annually.
- Operations in Hungary, Netherlands,
   Slovakia, Czech Republic, and Poland.

#### **DRIVERS**

- 42% emissions reduction target by 2030.
- High energy costs and reliance on fossil fuel boilers.
- Need for sustainable energy and grid stability.

#### **PROJECT DETAILS**

- Location: Dombovar, Hungary.
- Duration: 12 years.

#### **BRENMILLER SOLUTION**

- Replaces fossil fuel boilers to cut costs and emissions.
- 12-year Heat as a Service (HaaS) agreement.
- Electricity charging at wholesale prices, combined with payments from grid operators for grid balancing.
- 30 MWh bGen ZERO system at PPF's Hungary plant.
- Low-cost, low-carbon steam at a fixed rate.

#### **SAVING ESTIMATES**

- Annual Energy Cost Savings: \$1.9M
- Annual CO2 Abatement: 1,400 Metric Tons

#### **COMMERCIAL TERMS**

- Projected Annual Project Cash Flow: \$0.7M
- Projected Project IRR\*: 18%+
- Expansion Potential: 11 factories (up to 1.2 GWh)





# Serviceable Available Market Potential Exceeds 3,100 TWh (\$155B\*)



ETES charges
when power
prices are
cheapest



**ETES stores** the energy as heat

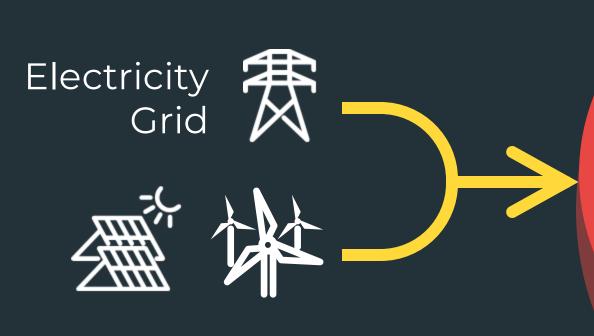


ETES can output heat or power





Alternative configuration for combined heat and power (CHP)



Standalone renewable generation project or power or purchase agreements



Option to output as power for onsite usage or back to grid



### Monetization



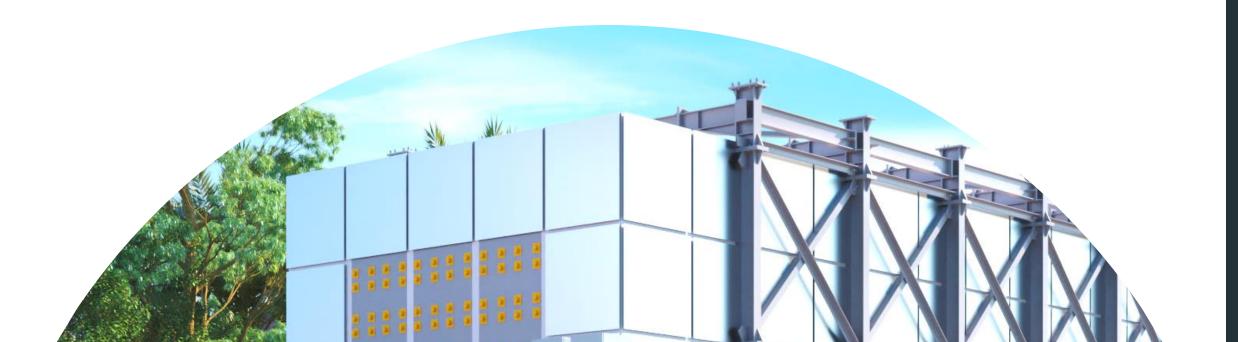
**H1 2025:** H1 2025: In the final stages of securing the sale of 2 commercial projects.



**H1 2025:** Reach Tempo 2<sup>nd</sup> payment milestone (~\$0.6M)



**H1 2025**: Expected to recognize revenue from the Enel project



# 2025 Expected Sales - \$10M+

#### based on current pipeline



**H1 2025:** Sign additional agreement through Brenmiller EU



**Q3 2025:** Sign a multi-million dollar agreement with industrial client in Eastern Europe



**Q4 2025:** Sign a multi-million dollar agreement with an industrial company in Europe



Q4 2025: Sign term sheet for first U.S. commercial project



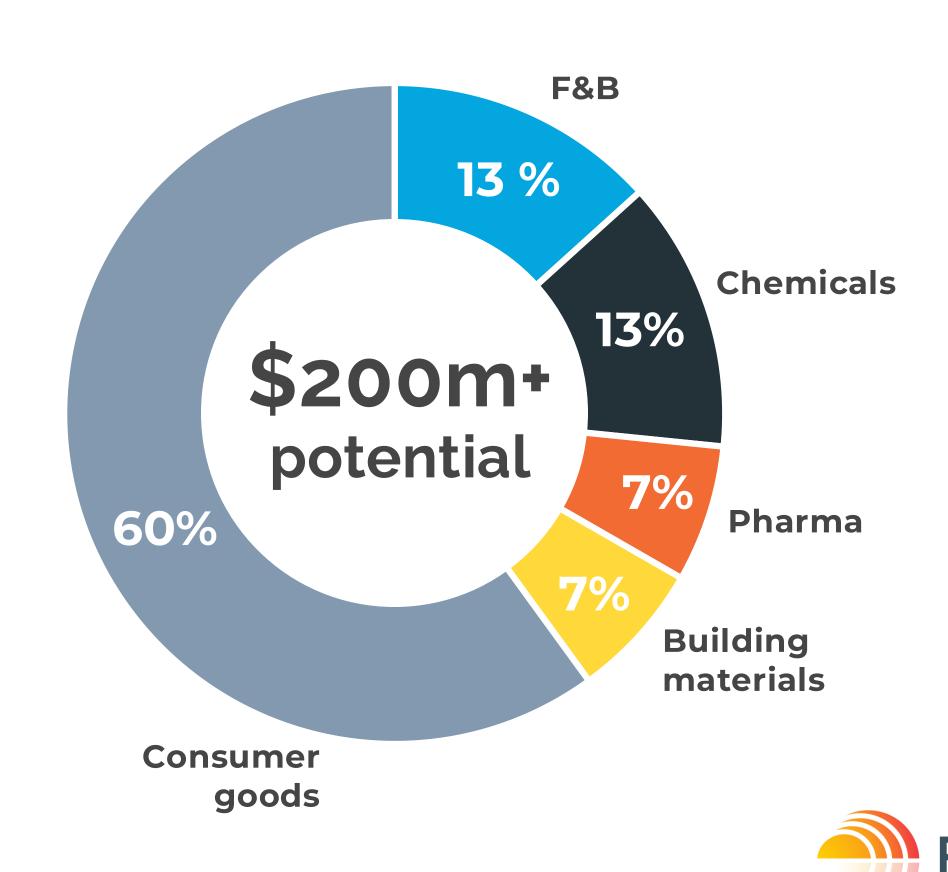
**Q4 2025**: Achieve commercial close for the Hungarian project

# \$200m+ Europe commercial opportunities – HaaS only



Key Projects







# Brenmiller Energy U.S. Pipeline Growth



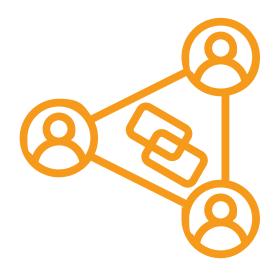
### PIPELINE VALUE

Brenmiller Energy's commercial pipeline in the U.S. has grown to over \$210 million in collaboration with its exclusive distribution partner, Rock Energy Storage.



### **GRANT OPPORTUNTIES**

State and federal grants identified for bGen™ ZERO TES systems, enabling potential project financing in 2025.



### STRATEGIC PARTNERSHIPS

Since the June 2024 exclusive agreement with Rock Energy Storage, dozens of opportunities are under development, focusing on favorable economics and high U.S. market interest.



#### MARKET GROWTH

Energy storage deployments in the U.S. grew by 80% (Q3 2023–Q3 2024), driven by increasing demand for TES solutions.

(Source: U.S. Energy Storage Monitor, Wood Mackenzie Power & Renewables and the American Clean Power Association.),



## Aiming to Lead the Industry

~100MWh) in operation and construction; proven tech

#### **COMMERCIAL PROJECTS – UNDER DEVELOPMENT**

Capacity	Business Model	Description	Location	Annual CO <sub>2</sub> Abatement	Life Time Energy Cost savings
30 MWh	HaaS	ppf – large pet food manufacturer	Hungary	1.4MT	\$1.9M
32MWh	HaaS (50%/50)	Tempo – Beverage manufacturer	Israel	6.2MT	\$7.5M
12MWh	Haas	Wolfson Medical Center	Israel	3.9MT	\$6.5M

	COMMERCIAL PILOTS		
Capacity	Description	Location	
24 MWh	Enel – Flexible operation of thermal power plant, shifting excess energy to peak hours	Italy	DDENIMU I ED
1 MWh	NY Power Authority	New York, USA	BRENMILLER THERMAL ENERGY STORAGE

# World's First Heat Battery Gigafactory

- Market leader in live production capacity, giving
   Brenmiller an operational capability edge.
- 4 GWh manufacturing capacity at full scale, supported by European Investment Bank funding.
- Tested approach creating a template to launch localized manufacturing in key geographies.
- \$200m in potential production capacity annually.



# bGen<sup>TM</sup> – Competitive Edge in Thermal Energy Storage



#### Technology

#### **EFFICIENCY**

97% Patented RTE, 75KW/m³
Power Capacity, 3.2 Ton/m³
Density, AI Optimization

#### INTEGRATED STEAM GENERATOR

Real-time steam peaking, no external heat exchangers / Fans = Reduced auxiliary power

#### **REDUNDANCY**

Multiple heaters, **dividable modules**, enable high availability
/ partial utilization

#### **FOOTPRINT**

Flat or tower-based, custom sizing for price and efficiency, **3MWh/m²**, 30Y lifespan

#### Efficiency

#### BALANCING RESPONSE

bGen™ instantly aids grid balancing by **charging** TES with excess grid energy

#### **GRID VERSATILITY**

bGen<sup>™</sup> offers limitless energy absorption from grid with **cycle-independent** lifespan

#### **OPTIMIZED CHARGING**

Efficient charging even near full capacity, through **full control** of selected TES blocks

#### GRID-SILENT OPERATION

Embedded heaters, no rotating devices, **99.9% Active Factor**, Harmonics Free

#### **Operations**

#### **WARRANTY**

Side-to-Side warranty, easy maintenance, **independent** local service providers

#### LOCALIZED MANUFACTURING

Rapid local deployment of **automated manufacturing** lines, Industry 4 aligned

#### SUSTAINABLE COMPLIANCE

Adherence to global ESG standards, < 25 KgCO2e per manufactured KWh

#### CERTIFIED EXCELLENCE

Approved for Environmental, Safety, Quality, and local **Regulatory Standards** 

#### Strategy

#### **MATURITY**

Extensive test sites deployed; competitive heat pricing and **Commercial ready** 

#### **EXPERTISE**

Heat electrification, Energy-as-a-Service, responsibility **including steam production** 

#### **PARTNERSHIPS**

Partnering with electricity suppliers, grid operators, service providers, regionally

#### **SUPPLY CHAIN**

Optimized CapEx, **in-house manufacturing** and supply chain
management



## Business Models

Diversified income stream from multiple services, tailored to customer



**EQUIPMENT SALES** 

One-off sale with O&M contract



**HEAT-AS-A-SERVICE** 

Supply clean heat at agreed price



**CAPACITY PAYMENTS** 

Take on excess electricity from grid



GRID SERVICES
& CAPACITY PAYMENTS

Take excess electricity from grid frequency and load shifting support

# Opportunistic fast charging at off-peak prices enables low average cost of energy<sup>1</sup>

